

100 BEST FLEETS



NAFA, Texas Clean Cities & The 100 Best Fleets in The Americas™

Present:

Solutions to the Biggest Fleet Challenges in 2018; Best Practices from *The 100 Best Fleets*

Join us for **one of the three Texas programs in July:**

- City of Dallas Fleet Facility on July 17, 2018 from 9am-2pm
- University of Texas, Austin on July 18, 2018 from 9am-2pm
- CPS Energy, San Antonio on July 19, 2018 from 9am-2pm.

Each of these is a unique round-table, interactive, relevant meeting with managers of *The 100 Best Fleets* in Texas and the **manager of #1 of *The 100 Best Fleets in the Americas for 2018***: Robert Gordon, Fleet Director, DeKalb County, Georgia. He was also named the best fleet manager by NAFA in a separate award. Robert has definite solutions to the **technician shortage**. You will also pick up many other tips and strategies that helped him become the most efficient fleet out of 38,000 public fleets in North America. We only learn from the best.

In addition, the fleet professional recognized as the **best presenter in the industry, T.J. Tennett, former Vice-President of Bridgestone Tires** will be coming from Nashville to offer solutions to our challenges. If you have never heard T.J. present, there is nobody quite as good with content and delivery. This is a rare opportunity to hear T.J. (Corporations pay him up to \$100 a minute to present.)

These forums are hands-on real-world problem-solving sessions guided by the needs and interests of you and your fellow fleet professionals. They are designed for fleet managers that want to go to the next level of excellence in their operations.

We will also have representatives of the **top five emerging technologies and trends** that are changing the industry. (There are only two ways to do more with less, technology is one of them.)

Funding will be a major point of emphasis of the forums with updates on the **Volkswagon \$4.7 billion payout to public fleets**. This is FREE money -- but you must know how to get your share!

Other topics we will discuss:

- Purchasing **without time-consuming and inefficient RFPs**
- **Motivating public employees without using money** (this case study was presented twice by the fleet manager who wrote it to the John F. Kennedy School of Government at Harvard University)
- Shared services and consolidation for **maximum efficiencies of scale**

- The #1 bestselling business book for the past 10 years that **helped San Jose go from #99 to the to one of the top 10 Fleets in one year.**
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9 AM-2 PM; July 17, 2018

City of Dallas Fleet Facility

Hensley Field Operations Center
501 N Leatherneck Pl
Dallas, TX 75211

9 AM-2 PM; July 18, 2018

The University of Texas at Austin ([Map](#))

Commons Conference Center
10100 Burnet Road Bldg. 137
Austin, TX 78758

9 AM-2 PM; July 19, 2018

CPS Energy, San Antonio ([Hotel](#) & [Map](#))

Auditorium at CPS Energy's Emergency Management Center
4514 Frank Bryant Lane
San Antonio, TX
78219

Use [MapQuest.com](#) to get directions if needed.

Tracy Ochsner, Asst. Dir. Operation Services; City of Ft. Collins, CO said: "Thank you for the opportunity for allowing me to speak in Denver. I thought that was one of the most valuable training and networking days I've spent with other Fleet Managers in a long time. The amount of knowledge in that room was incredible. I consider it an honor to be asked to speak in front of that kind of experience."

Joe Rajchel, General Services Maintenance Manager; City of Henderson, NV said: "We are in fleet field but we are also in a world of constant change. An event like today's helps all us hear new ideas and gives us the motivation to not only change, but to improve. Thank you for giving us all that opportunity."

Paul Patterson, Fleet Manager of Oneonta, New York said: "It was worth the three hour drive. We got one idea we implemented that saved us \$20,000 immediately."

John Vickery, Fleet Manager of Anderson County, TN said: "I drove 365 miles one way for the program...it was worth it!"

Steve Newman, Program Manager for Georgia Gas Distributors, Inc. said: "I just got back to the office, I think 100 Best Fleets was one of the best meetings I have been a part of. It was great to hear some of the success stories other fleet managers have implemented around the country. Thanks again for a great meeting today and for time and money very well spent!"

[More comments on the seminars.](#)

***Space is limited. Please reserve at your earliest convenience.
Satisfaction guaranteed. Work smarter, not harder!***

INVESTMENT in your personal and professional development:

- If you are a NAFA member or Clean Cities Stakeholder, \$95/person/program.
- If not \$125/person/program.

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If you wish to pay by check, [Register Online Now](#) and send your **check** made out to "Tom C. Johnson" to:

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San Francisco, CA 94131
Phone 415-285-8391



Thanks for supporting us.

Sincerely,

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